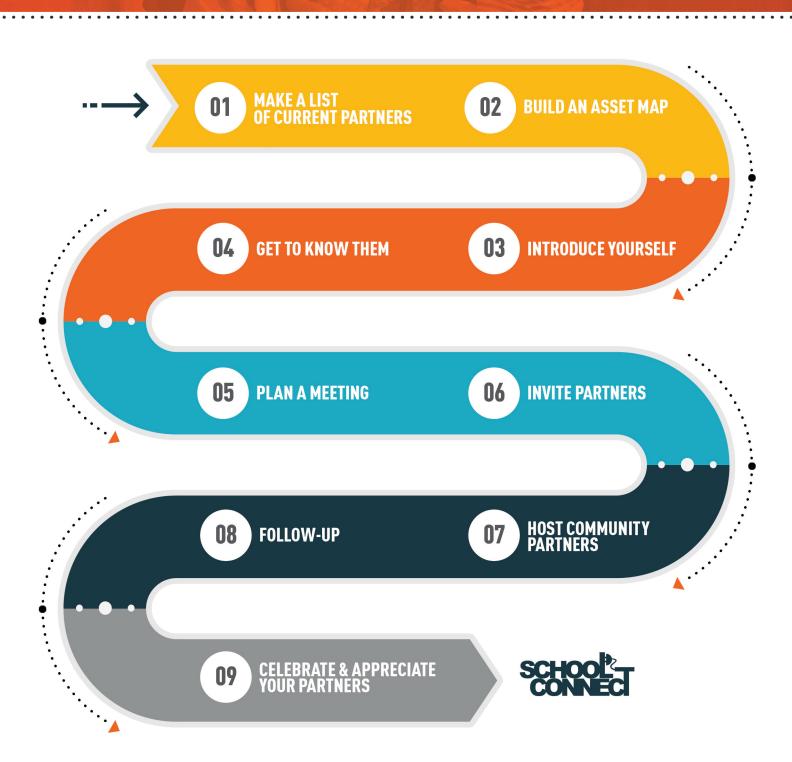


LOVE OUR SCHOOLS DAY

FIND & RECRUIT PARTNERS





HOW TO FIND & RECRUIT PARTNERS

01	MAKE A LIST OF CURRENT PARTNERS	With whom have you done fundraisers already? Have you been awarded grants through the city or from a local business? Has a local church sent food boxes, or a nonprofit provided clothing? Has a local club volunteered with after school tutoring?
02	BUILD AN ASSET MAP	What resources do you find in your local area? Use iOS Maps, Yelp, or Google Maps to find nearby churches, businesses and clubs Use your network of existing partners to connect to new ones
03	INTRODUCE YOURSELF	Send a letter introducing yourself and your purpose in wanting to engage them as a partner Make an introductory phone call Stop by in person to make a connection
04	GET TO KNOW THEM	Ask potential partners about their organization and their goals Share the goals of your school Invite them to visit your school
05	PLAN A MEETING	Plan a meeting to invite potential and existing partners, such as an LOSD Planning Meeting, CAFE, Interfaith Meeting, or Business Meeting Involve School Staff and your Parent Organization
06	INVITE PARTNERS	Personal phone invitations Email campaign Template invitations from your staff
07	HOST COMMUNITY PARTNERS	Share the strategic plan of your school Listen to community partners' goals Focus on common goals Discuss ways to collaborate Create a plan of engagement across the calendar year
08	FOLLOW UP	Send a hand-written thank you Confirm and invite partners to future meetings Meet at least quarterly to plan and debrief Build friendship Provide opportunity for feedback (surveys or emails)
09	CELEBRATE & APPRECIATE YOUR PARTNERS	Share success stories Send thank you cards whenever you receive positive engagement Give awards Find small ways to give back
	DOWNLOADABLE PDF'S	Sample Invitation Sample Thank You Cards Who Is At Our Table? Partner Guide Sample Survey