



School Connect Executive Director Overview 2026

Key Responsibilities

- **Strategic Leadership:** Facilitate the process to implement the strategic plan with the Board; align programs, fundraising, and operations to mission and measurable outcomes.
- **Partnership and Program Management:** Deepen relationships with partner schools; oversee program design, implementation, evaluation, and continuous improvement.
- **Fundraising and Resource Development:** Oversee diversified fundraising (grants, corporate, individual donors, events), cultivate major donors and institutional funders, and oversee the development pipeline.
- **Finance and Operations:** Oversee budgeting, financial controls, compliance, contracts, and HR for a small staff; ensure accurate financial reporting to the Board.
- **Board and Governance:** Work closely with the Board to support governance, Board development, and strategic decision-making.
- **Communications and Advocacy:** Represent School Connect publicly; strengthen community awareness and policy/advocacy relationships as appropriate.
- **Staff Leadership:** Hire, supervise, and support staff; cultivate a collaborative, data-informed organizational culture.

Qualifications

The following qualifications are required, unless otherwise specified, for the success of the School Connect Executive Director:

- A minimum of 2 years of leadership experience is required.
- Arizona fingerprint clearance card is required.
- A valid Arizona driver's license is required.
- Arizona residency is required.
- Experience with the Arizona education system preferred.
- Experience in non-profit leadership preferred.
- A bachelor's degree is preferred.

Knowledge and Skills

The following knowledge and skills are required, unless otherwise specified, for the success of the School Connect Executive Director:

- Knowledge of the School Connect model.
- Demonstrated experience in collaborative leadership roles.
- Evidence of strong communication, interpersonal, and consensus-building skills.
- Proven commitment to the mission and vision of School Connect.
- Strong understanding of the Arizona education system, including current issues and challenges.
- General understanding of effective non-profit organizational leadership.
- Experience in revenue development.
- Experience in building and supporting school-community partnerships.
- Demonstrated effectiveness in motivating and influencing staff, Board members and volunteers.
- Proven ability to commit the necessary time to lead staff meetings, attend board meetings, committee work, and external representation, and provide the necessary follow-up on information and action items.
- Demonstrated ability to lead, inspire, and hold the staff accountable through regular evaluations.
- Experience in strategic planning, financial oversight, and fundraising.
- Experience in growth/scaling an organization

Attributes

Key attributes for a successful School Connect Executive Director include, but are not limited to, the following capabilities and performance skills:

- Highly collaborative with both internal and external stakeholders, including business, faith-based, education and civic organizations.
- Excellent verbal, written and interpersonal communication skills.
- Organization, prioritization, follow-up, and time management skills.
- Ability to keep School Connect's mission, vision and strategic plan at the forefront of decision-making and action.
- Ability to establish and convey a sense of purpose in alignment with the organization's values.
- Innovative and creative problem solving using a "win-win" approach.
- Possess initiative to think critically, reason, gather input when warranted, and make appropriate decisions.
- Project enthusiastic, positive, and professional demeanor.
- Possess strong management and leadership skills.
- Ability to demonstrate flexibility.

Compensation

- Base Salary Range: \$90,000 - \$100,000 per year
- Hiring range based on experience, skills, and qualifications.